



Do DI Right with the DIS Concierge Service

The DIS Team is available to help you provide consultative sales services to your clients.

Here's how it works:

- As your DI product expert, we're available via Zoom or the program of your choice, to participate in your client meetings.
- You tell us the role you'd like us to play – our in-house licensed agents can lead the sales process, or you can lead and rely on us to support you when needed.
- Our goal is to help you provide your clients with a premier level of service while increasing your success.
- Our services are available at no cost to you.
- It's a win-win-win:
 - **You** take your usual the commission and build a strong book of happy DI clients.
 - **We** build a strong network of high-performing brokers.
 - **Your client** gets to work with you, while also benefiting from our DI expertise.

7 Reasons to Use Concierge Services

- 1 Build product knowledge in a real-world environment.
- 2 Get new sales ideas by seeing proven techniques in action.
- 3 Confidently navigate complex sales situations.
- 4 Expand into new markets or group sales opportunities.
- 5 Get added support for difficult objections.
- 6 Provide extra value for your clients.
- 7 Take advantage of free mentorship and take your practice to the next level.

Ready to get started? Contact Ben Coleman, DIS Sales Director

Email: bcoleman@diservices.com **Phone:** 619-284-8444 X8402

Please book 24 hours in advance if possible.

di done right

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