

# Press Release

## **Disability Insurance Services Named Petersen International Underwriters' Top Producer for 2009**

**San Diego, Calif., September 7, 2010:** Disability Insurance Services (DIS), a leading provider of disability insurance solutions, has earned the title of Top Producer for Petersen International Underwriters for the second year.

"Out of more than 4,000 producers, DIS consistently leads in sales production," Vice President Tom Petersen says. "Over the years, DIS has positioned itself as the industry's DI problem solver. Agents know that if they have a client whose needs are not met by traditional markets, DIS will find a solution. More often than not, that solution comes from Petersen International Underwriters."

DIS President Daniel C. Steenerson says, "It's an honor to receive this award and to be affiliated with such a quality company. In 2010, we've grown faster than ever before. We're grateful for the outstanding support and service provided by Petersen International Underwriters in helping us provide paycheck protection for all Americans – even those with medical impairment, chronic conditions and high-risk occupations."

While many industries are struggling, the disability insurance segment is thriving in the wake of economic turmoil. "Today more than ever, consumers understand what it means to lose a paycheck. This heightened awareness has created the ideal environment for disability insurance sales," says Petersen. "We look forward to continuing our longtime business partnership and continuing to build on our outstanding relationship with the team at DIS."

Petersen International Underwriters provides unique personal accident and contingency insurance plans, which are not addressed by traditional markets, to professional insurance agents, brokers and risk managers. The company holds several large contracts with Lloyd's of London to underwrite and custom script disability, medical, life, accident and contingent insurance. For more than 50 years, Petersen International Underwriters has been recognized nationally and internationally for its expertise and innovation.

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About Disability Insurance Services, Inc.

Founded in 1997, Disability Insurance Services markets a suite of disability insurance products through a nationwide network of brokers and affiliates. These products protect Americans' paychecks by providing income when an insured is disabled due to illness or injury. The company, headquartered in San Diego, Calif., is known for its expertise, end-to-end broker support and innovative practices. For more information, visit [www.diservices.com](http://www.diservices.com) or call 800-898-9641.

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